



BONA VIDA

CATAMARANES SAS

WELCOME ON BOARD OF SAILING CATAMARAN BONA VIDA

PROGRAM FOR INCENTIVES & EVENTS CRUISES 2025 CARTAGENA DE INDIAS - COLOMBIA

The BONA VIDA Catamaran is the ideal environment for exclusive cruises, a catamaran specially designed for enjoying sailing cruises with great comfort which combine an enormous stability in the sea due to its great amplitude, with the magic of sailing.

In Colombia based in Cartagena de Indias, we operate a sailing catamaran model DAY ONE with a maximum capacity of 194 people.

Its technical characteristics are:

Length: 26.70 m Beam: 11.00 m Engines: 2 x 315 HP Sail area: 260 m²

For the comfort of our guests, we have on board:

- Comfortable and large seats in the sun and in the shade
- Big solarium, spacious nets on forward beam for sunbathing
- Big bathing ladder with railings on both sides on forward beam for comfortable access to the sea
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkelling to enjoy the marine world
- Freshwater shower
- Bar
- Professional kitchen and iron griddle for the realization of rice and grill on board
- Bathrooms with toilets and washbasins
- Dinghy 4.95 m with outboard engine 40 HP

2025 PROGRAM FOR INCENTIVES & EVENTS CRUISES

Rates valid from 15.03.2025

BONA VIDA CATAMARANES S.A.S. · Calle 25 #8B-74 · Centro Comercial Getsemaní, Local 2A07
130001 Cartagena de Indias, Bolívar · Colombia · NIT 901150879 · RNT 58.742

Tel. (+57) (5) 641 13 90 · e-mail: info@bonavidacatamaranes.com · www.bonavidacatamaranes.com



BONA VIDA

CATAMARANES SAS

AN UNFORGETTABLE EXPERIENCE

BONA VIDA CATAMARANES puts at your disposal a large experience and "know-how" contributed by its partner, Magic Catamarans with twenty years in the realization of exclusive cruises for events and incentives aboard their sailing catamarans.

We will offer you a new perspective on the Natural National Park of the Rosario Islands, and the ability to enjoy some of the most beautiful coasts of the Caribbean Sea with all the comfort.

Sailing on board of our spacious catamaran, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded beaches with turquoise waters.

We provide snorkelling equipment for free to enjoy the most beautiful seabed and its variety of corals and of tropical fish.

On board of our catamaran, you can enjoy different types of excellent meals, among which we wish to emphasize our rice and grilled meats prepared on the iron griddle on board by our chef.



Please contact us for estimates and availabilities Tel. (+57) (5) 641 1390
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ON BOARD CATERING AND SERVICES 2025



Bona Vida Catamaranes S.A.S. will invoice your incentive or event cruises individually per passenger in three different seasons - low, medium and high. We offer you the possibility to extend your sailing cruise in the afternoon or in the evening based on the average hourly price set for the reserved cruise. In order to help you in the calculation of the price per passenger we provide you the following price table. On our website www.bonavidacatamaranes.com you will find a program that allows you to calculate the total price or the price individually per passenger of your incentive or event cruises.

BONA VIDA CATAMARANES

Time Slot	Timetable	Maximum Capacity	LOW SEASON 16/01 - 05/02 16/05 - 31/05 16/06 - 30/06 01/09 - 30/09 16/10 - 31/10	MEDIUM SEASON 01/03 - 01/04 14/04 - 15/05 01/06 - 15/06 01/07 - 31/07 01/10 - 15/10 01/11 - 12/12	HIGH SEASON 01/01 - 15/01 06/02 - 29/02 02/04 - 13/04 01/08 - 31/08 13/12 - 30/12
MORNING*	Minimum 4 hours to choose among: 8.30am-4.00pm	190 pers.	14.648.040 COP	17.748.721 COP	21.178.086 COP
		150 pers.	13.026.420 COP	15.788.519 COP	18.164.522 COP
		100 pers.	11.113.740 COP	13.465.981 COP	15.491.523 COP
		50 pers.	9.581.220 COP	11.606.762 COP	13.353.125 COP
SUNSET**	Minimum 2 hours to choose among: 5.00pm-7.00pm	190 pers.	7.324.020 COP	8.874.360 COP	10.589.043 COP
		150 pers.	6.513.210 COP	7.894.260 COP	9.082.261 COP
		100 pers.	5.556.870 COP	6.732.991 COP	7.745.761 COP
		50 pers.	4.790.100 COP	5.803.381 COP	6.676.562 COP
NIGHT***	Minimum 1 hour to choose among: 7.30pm-1.00am	190 pers.	3.662.010 COP	4.437.180 COP	5.294.525 COP
		150 pers.	3.256.605 COP	3.947.130 COP	4.541.130 COP
		100 pers.	2.778.435 COP	3.366.495 COP	3.872.881 COP
		50 pers.	2.395.305 COP	2.901.690 COP	3.338.281 COP
EXTRA HOUR	For all time slot	190 pers.	3.662.010 COP	4.437.180 COP	5.294.525 COP
		150 pers.	3.256.605 COP	3.947.130 COP	4.541.130 COP
		100 pers.	2.778.435 COP	3.366.495 COP	3.872.881 COP
		50 pers.	2.395.305 COP	2.901.690 COP	3.338.281 COP

*Price for 4 hours rent - ** Price for 2 hours rent - *** Price for 1 hour rent – Port Fee and Vat Included

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ON BOARD CATERING AND SERVICES 2025



The catering and drinks service aboard BONA VIDA catamarans are supplied exclusively through our company, find below our proposals, if you wish other proposals for catering or beverage don't hesitate to ask us for your personalized quote!

Seafood Rice:

Prepared on board by our chef with fresh green salad buffet, bread, fruit for dessert.
No drinks included.

Price per person: **60.700 COP**

Iron Griddle I Varied meats:

Chicken breast, fresh sausages and skewers, grilled on board by our chef, bread, buffet of different fresh salads and pasta. Potatoes or vegetables and green salad, fruit for dessert.
No drinks included.

Price per person: **52.000 COP**

Iron Griddle II Sirloin and varied Meats:

Sirloin beef, chicken breast, fresh sausages and skewers, grilled on board by our chef, bread, buffet of different fresh salads and pasta, potatoes or vegetables and green salad, fruit for dessert.
No drinks included.

Price per person: **67.800 COP**

Iron Griddle III Fish:

Variety of fish grilled on board by our chef, bread, buffet of different fresh salads and pasta. Potatoes or vegetables and green salad, fruit for dessert.
No drinks included.

Price per person: **67.800 COP**

Supplements Iron Griddle: Grilled vegetables: **15.000 COP / per person**

Impoconsumo Tax included.

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ON BOARD CATERING AND SERVICES 2025

SELECTION OF SNACKS	PRICE COP
Plantain basket with shrimp cocktail	\$ 16.800
Plantain basket with spicy meat	\$ 13.100
Plantain basket with "Hogao" typical Colombian tomato sauce	\$ 9.600
Shrimp cocktail with plantain chips	\$ 19.000
Fish ceviche with plantain chips	\$ 20.200
Shrimp ceviche with plantain chips	\$ 20.200
Kibbeh with sour cream	\$ 6.000
Filled "empanada" with meat and vegetables mix	\$ 6.000
Filled "empanada" with vegetables mix	\$ 5.000
Mini egg arepa	\$ 6.000
Tartlet with Eggplant Tartare	\$ 18.000
Chicken nuggets (3u) with sauce (Honey, Mustard and BBQ)	\$ 6.500
Babaganoush and Sun-Dried Tomato Toast	\$ 18.000
Breaded chicken skewer with honey-mustard sauce	\$ 7.000
Mini meat skewer	\$ 8.400
Plantain basket with guacamole	\$ 10.800
Zucchini Cannelloni	\$ 18.000
Mini caribbean skewer with charcoal-grilled octopus	\$ 19.000
Caprese skewer with cherry tomato and buffalo mozzarella	\$ 19.000
Mini hamburger with cheddar cheese and caramelized onions	\$ 19.300
Mediterranean Bruschetta	\$ 17.500
Prawn skewer	\$ 19.000
Canapé with "Posta Cartagenera" typical Cartagena dish	\$ 14.500
Falafel with Hummus	\$ 8.000
Carimañola with cheese	\$ 6.000
Hummus Toast	\$ 18.000
Cheese Fingers (3u)	\$ 10.000
Variety of fresh fruit (Patilla, Pineapple, Melon & Papaya)	\$ 9.000

Selection of Mini Desserts:

Mini lemon pie with meringue	12.000 COP	Mini coconut pie	12.000 COP
Cheesecake with berries	12.000 COP	Carrot cake	12.000 COP
Brownie with nuts and arequipe	12.000 COP	Pecan pie	12.000 COP
Orange with poppy seeds	12.000 COP	Chocolate fudge	12.000 COP

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Open Bar I:

Consisting of mineral water, juices, lemonade and soda during the whole trip.

Price per person day cruise (7,5 hours): **66.000 COP**

Price per person sunset or night cruise (2 hours): **20.000 COP**

Open Bar II: *

Consisting of mineral water, juices, lemonade, soda, wine, sangria, and beer during the whole trip.

Price per person day cruise (7,5 hours): **109.000 COP**

Price per person sunset or night cruise (2 hours): **34.000 COP**

Open Bar III: *

Consisting of mineral water, juices, lemonade, soda, wine, sangria, beer, cocktails and long drinks during the whole trip.

Price per person day cruise (7,5 hours): **176.000 COP**

Price per person sunset or night cruise (2 hours): **60.000 COP**

Open Bar Premium: *

Consisting of mineral water, juices, lemonade, soda, premium wine, beer, cocktails and long drinks made with premium liquors during the whole trip.

Price per person day cruise (7,5 hours): **264.000 COP**

Price per person sunset or night cruise (2 hours): **84.000 COP**

*** For cruises of more than one hour only in combination with our food options.**

The Bona Vida captain can limit the consumption of alcohol if necessary. Introducing food or drinks of any kind on board is not allowed.

Impoconsumo Tax included.

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SERVICIOS A BORDO Y CÁTERING 2025



BOTTLES *	ML	COP
RON AND AGUARDIENTE		
MEDELLÍN 3 YEARS	1.000	202.000
MEDELLÍN 5 YEARS	750	215.000
BACARDÍ	750	202.000
HAVANA CLUB 3 YEARS	700	190.000
ZACAPA CENTENARIO AMBAR	750	300.000
ZACAPA CENTENARIO 23 YEARS	750	670.000
RON BALUARTE	750	202.000
AGUARDIENTE ANTIOQUEÑO	1.000	215.000
WHISKEY		
JW RED LABEL	1.000	215.000
JW BLACK LABEL	750	360.000
OLD PARR 12 AÑOS	750	410.000
BUCHANANS 12 AÑOS	750	410.000
BUCHANANS MASTER	750	490.000
FAMOUS GROUSE	750	215.000
BULLET BURBON	750	407.000
BULLET RYE	750	430.000
VODKA		
FINLANDIA	750	202.000
SMIRNOFF	700	220.000
GREY GOOSE	750	500.000
ABSOLUT BLUE	700	238.000
GIN		
GORDON'S	750	255.000
TANQUERAY	750	363.000
BOMBAY SAPPHIRE	750	363.000
TEQUILA		
JIMADOR BLANCO	750	265.000
JOSE CUERVO REPOSADO	750	210.000
DON JULIO BLANCO	750	750.000
WINE KINAST		
VINO TINTO	750	80.000
VINO BLANCO	750	70.000
WINE FRONTERA		
VINO TINTO	750	110.000
VINO BLANCO	750	110.000
WINE LA CELIA		
VINO TINTO	750	230.000
VINO BLANCO	750	210.000
SPARKLING WINE / CHAMPAGNE		
VINO CHANDON DEMISEC - EXTRA BRUT	750	200.000
VINO BARON ROTHBERG	750	90.000
CHAMPAGNE VEUVE & CLICQUOT	750	850.000

*Upon request and subject to the availability of our suppliers..

Impoconsumo included

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SERVICIOS A BORDO Y CÁTERING 2025



The service of professional waiters is provided exclusively through our company.

Private events between 30 passengers and 80 passengers:

It is mandatory to include a professional waiter, with the following rates:

- For events of up to six (6) hours to finish no later than 09:00 pm for a value of \$300,000 VAT included.
- For events of up to six (6) hours ending after 09:00 pm for a value of \$390,000 including VAT.
- For events of up to nine (9) hours to finish no later than 09:00 pm for a value of \$470,000 VAT included.
- For events of up to nine (9) hours ending after 09:00 pm for a value of \$550,000 VAT included.

Private events up to 80 passengers:

It is mandatory to hire two professional waiters, with the following rates:

- For events of up to six (6) hours to finish no later than 09:00 pm for a total value of \$600,000 including VAT.
- For events of up to six (6) hours ending after 09:00 pm for a total value of \$780,000 including VAT.
- For events of up to nine (9) hours to finish no later than 09:00 pm for a total value of \$940,000 including VAT.
- For events of up to nine (9) hours ending after 09:00 pm for a total value of \$1,100,000 including VAT.

If you may require any other additional service (decoration, musical bands, DJs) please request prices.

Vat included.

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GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2025

- 1) The first payment over 50% of the total amount will be done by reservation.
- 2) The down payment will be done 15 days before the sailing excursion starts.
- 3) In case of cancellation due to weather circumstances, decision taken by the Captain of the BONA VIDA catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.
- 4) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:
 - a) In case of cancellation notified before 90 days previously to the excursion, there will be no cancellation fees, the amounts paid will be returned in its entirety.
 - b) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment corresponding to 12,5% of the total quote.
 - c) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment corresponding to the 25% of the total quote.
 - d) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment corresponding to 50% of the total quote.
 - e) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount including all services.
- 5) In case of payments made in currencies other than Colombian Peso, it is necessary to agree an exchange rate between the parties.

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